

Message Text

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PAGE 01 QUITO 00084 032355Z

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ACTION ARA-10

INFO OCT-01 ISO-00 PM-03 MC-01 SSO-00 SS-15 IGA-01 /031 W

----- 056867

O R 032328Z JAN 75

FM AMEMBASSY QUITO

TO DA WASHDC IMMEDIATE

SECSTATE WASHDC IMMEDIATE 3900

INFO SECDEF WASHDC

USCINCSO QUARRY HTS CZ

CDR AMC ALEX VA

CDR 193D BDE CZ FT AMADOR CZ

DIA-DS4C WASHDC

CIA WASHDC

C O N F I D E N T I A L QUITO 0084

STATE FOR ARA/PLC AND PM/SAS AND MC

E.O. 11652: GDS

TAGS: OTRA, MASS, EC

SUBJECT: VISIT BY ECUADOREAN ARMY ARTY & AA PURCHASING MISSION

REF: A) USMLO, EC MSG 231504Z NOV 74

B) DA MSG DALO-ILS 272117Z NOV 74

C) USMLO, EC MSG 131725Z DEC 74

D) DA MSG DALO-ILS 241743Z DEC 74

E) USMLO, EC MSG 272232Z DEC 74

F) DA MSG DALO-ILS 312001Z DEC 74

1. SUMMARY: THE ECUADOREAN ARTY COMMISSION PLANS TO VISIT THE U.S. AND EUROPE AS PRESENTLY PLANNED. U.S. ITINERARY IS IN REF D. UPON COMPLETION OF THIS VISIT, THEY WILL MAKE A DEFINITE DECISION TO PURCHASE ARTY AND AA WEAPONS. B.G. VASCONEZ, WHILE NOT OVERJOYED WITH THE U.S. DISCLOSURE LAWS, UNDERSTANDS OUR PROBLEMS. THE U.S. MISSION IN QUITO CONSIDERS THIS ECUADOREAN VISIT AND THE FOLLOWING DECISION TO PURCHASE OF GREAT IMPORTANCE. A FAVORABLE DECISION TO PURCHASE U.S. EQUIPMENT WOULD BE A GREAT ASSIST IN OUR CONTINUING DIALOGUE WITH THE ECUADOREAN GOVERNMENT. END
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PAGE 02 QUITO 00084 032355Z

SUMMARY.

2. THIS OFFICE GREATLY APPRECIATES EXPEDITED RESPONSE TO REF F (RECEIVED HERE 2 JAN 75) AND EXPLANATION OF THE PROBLEMS INVOLVED WITH RELEASE OF INFORMATION REQUESTED DUT TO CLASSIFICATION. UNFORTUNATELY WITH THIS OFFICE ONLY RECENTLY ESTABLISHED AND STAFFED, A COMPLETE SET OF REGULATIONS, SPECIFICALLY AR 380-10, IS NOT AVAILABLE WITHIN U.S. OFFICES IN COUNTRY.

3. THIS MATTER WAS DISCUSSED WITH BG VASCONEZ ON 2 JAN 75 AND IT IS IMPOSSIBLE TO CHANGE HIS TRAVEL PLANS AT THIS LATE DATE SINCE HIS U.S. TRIP IS IN CONJUNCTION WITH A VISIT TO EUROPE TO LOOK AT SIMILAR EQUIPMENT. THE POSSIBILITY OF HIS SPENDING SOME ADDITIONAL TIME IN THE U.S. UPON HIS RETURN FROM EUROPE WAS DISCUSSED BUT HE FELT HIS TIME WAS LIMITED AT THE END OF HIS TRIP. HOWEVER, IT MAY STILL BE POSSIBLE IF APPROPRIATE CLEARANCE CAN BE HANDLED BETWEEN DOD, DA, AND THE ECUADOREAN ATTACHE IN WASHINGTON. EMBASSY RECOMMENDS THIS SUBJECT BE DISCUSSED WITH VISITOR DURING MEETINGS IN WASHINGTON. EMBASSY WISHES TO EMPHASIZE THAT ECUADOR IS INTERESTED IN PURCHASING THESE TYPES OF EQUIPMENT AND PRESENTLY HAS THE FUNDS TO DO SO. AS STATED IN REF A, THE ECUADOREAN MILITARY DEFINITELY PLANS TO MAKE A DECISION ON THE PURCHASE OF THIS EQUIPMENT UPON RETURNING FROM THE VISIT.

4. DURING THE A.M. OF 3 JANUARY, THIS OFFICE WAS VISITED BY MR. RUDIGER WINZER AND CAPT. JABY O. CORONEL (FORMER CAPTAIN IN THE ECUADOREAN NAVY). MR. WINZER IS A REPRESENTATIVE OF FERROSTAAL CORP. WHO REPRESENT AERO MARITIME INTERNATIONAL CORP IN ECUADOR, WHO REPRESENT PHILCO FORD IN ECUADOR. CAPT CORONEL IS WORKING WITH MR. WINZER. BOTH GENTLEMEN SPOKE WITH B.G. VASZONEZ ON 3 JANUARY 1975, WHO ADVISED THEM THAT DUE TO U.S. LAW, IT APPEARED HE WOULD NOT BE ABLE TO VISIT PHILCO FORD DURING HIS VISIT TO THE U.S. ALSO MR. WINZER HAD A COPY OF A MSG. FROM PHILCO FORD THAT THE U.S. ARMY WAS CONCERNED ABOUT WHY B.G. VASCONZ WANTED TO VISIT PHILCO FORD. FROM ALL SOURCES HERE THE GENERAL'S AND

CONFIDENTIAL

PAGE 03 QUITO 00084 032355Z

THE ECUADOREAN ARMY'S STRONG DESIRE IS PURCHASE OF ARTILLERY WEAPONS AND ANTI-AIRCRAFT SYSTEMS FOR THE ECUADOREAN ARMY. THESE GENTLEMEN ALSO STATED THAT THEY UNDERSTOOD THE CHAPARRAL MISSILES HAVE BEEN SOLD TO OTHER LATIN AMERICAN COUNTRIES. OUR INFORMATION HERE IS THAT B.G. VASCONEZ PLANS TO DISCUSS THIS AND U.S. POLICY ON SALE OF THIS SYSTEM TO HIS COUNTRY DURING HIS MEETINGS IN WASHINGTON.

5. CONCLUSION: THE AMBASSADOR APPRECIATES YOUR
EFFORTS TO DATE AND WOULD GREATLY APPRECIATE ALL EFFORTS
YOU CAN TAKE TO INSURE THE SUCCESS OF THIS FORTHCOMING
ECUADOREAN U.S. VISIT.
BREWSTER

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